

# wtc trieste international business location



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# **ABOUT US**

# **NETWORKING LEADERS**

WTC S.r.l. (World Trade Center Trieste) was established in 2015 and belongs to the World Trade Centers Association (WTCA) network, located in New York. The WTCA is the association for the promotion and development of trade known worldwide. The WTCA was founded in 1970, located until 2001 in the "Twin Towers" of Manhattan.

Today, the WTCA is in the "Equitable Building" at 120 Broadway. It is active in 90 countries, with more than 300 iconic real estate complexes, with over 15.000 experts in the field of international trade, able to assist its Members, which are over than 1 million companies on a global level.





The WTC Trieste administrative offices are located in Via San Nicolò 15, on the 3<sup>rd</sup> floor.

The company's team is constantly involved in activities, events, seminars organized by the WTCA and WTCs to ease networking opportunities as a benefit for our Member companies. WTC Trieste collaborates with the local institutions and main associations to promote services and support the internationalization process of the member companies (Chamber of Commerce, General Confederation of Italian Industry, Area Science Park, Ports, Airports, etc.).

WTC Trieste specializes in assisting companies on an international level, in organizing training courses and international events.



# SERVICES AND STRUCTURES

# FOR THE INTERNATIONALIZATION

### STRATEGIC CONSULTANCY

Tailor made consultancy to access new targeted foreign markets and/or expand markets, through the research of potential business partners

# ADMINISTRATIVE, COMMERCIAL AND LOGISTIC ASSISTANCE

Legal, fiscal and financial analysis

### **INTERNATIONAL WEB PLATFORMS**

Access to innovative ICT tools which increase e-commerce

### ATTENDANCE AT INTERNATIONAL EVENTS/TRADE SHOWS

Research of targeted partners and support and organization for all logistic needs

# WTC BUSINESS ACADEMY

Tailored training courses through the World Trade Center Trieste Business Academy

### WTC BUSINESS CLUB

Use of offices spaces, meeting rooms available in World Trade Centers worldwide





# JSINESS academy

WTC Trieste organizes training courses for Member companies by offering them the opportunity to access focused training programs, identifying their needs, program development, financial support of costs coverage, and arranging all the training material and promotion of the courses.

Choosing highly qualified experts, which are proposed by the companies and/or identified through the national and international network of the WTCs, WTC Trieste organizes different types of training courses: webinars, roundtables, business training with external experts, with the company's staff and links with experts of the World Trade Centers network.

# LOCATION

# WORLD TRADE CENTER TRIESTE

The building hosting WTC Trieste is located in a strategic position in the city centre and near the Port of Trieste.

It is two-minute far (walking distance) from Piazza Unità d'Italia (the city main square), ten-minute far from the railway station and fortyminute far by car from the Trieste airport.

Trieste is one of the main centre in Europe for trade, logistic, research and science applied to industrial innovation, shipbuilding, culture, education and tourism.

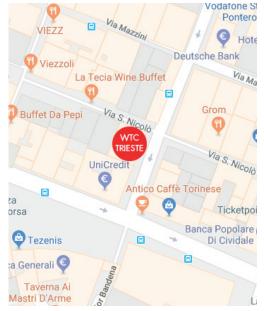
The city has a strategic position and connects the main European markets. The Port of Trieste is a major trade hub thanks to its significant commercial shipping industry, busy container and oil terminals and steel works. It is the preferred gateway for the European markets and since 1719 it enjoys the status of customs free port.











### WTC Trieste offers:

- USE OF AN ADDRESS, BRAND AND LOGO RECOGNIZED AT INTERNATIONAL LEVEL
- FULL/BRANCH OFFICE SOLUTIONS
- ADMINISTRATIVE AND POSTAL SERVICES
- USE OF THE EQUIPPED MEETING ROOM
- HEATING/AIR CONDITIONING SYSTEM
- WI-FI
- ACCESS TO THE WTC TRIESTE BUSINESS CLUB LOCATED AT THE STARTHOTELS SAVOIA EXCELSIOR PALACE TRIESTE

# OFFICES FEATURES

## **MEETING ROOM**

12 sqm area

City view

10 seats



# **EQUIPMENT**

Last-generation laptop with common input and output ports

High-resolution Webcam

55" led touch screen (resolution 1920x1080 pxs)



### **OFFICES**

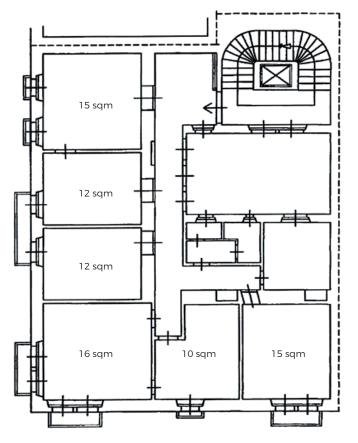
From 12 sqm

Wooden floor

Heating/Air conditioning

Equipped





# **MEMBERSHIP MEMBERSHIP FORM CARD** Fill the Membership Form and Use the Membership card send it back to (personal) to access to the services and structures of the international with the required attachments network at the same conditions of the local Members WORLD TRADE CENTERS TRIESTE - MEMBERSHIP -• • • JOIN THE NETWORK **ACTIVATION PAYMENT** Access to our experts' support aimed at developing the Pay the annual fee (calendar internationalization project year) by Wire Transfer of your company (productive and/or commercial) and tools of company's promotion

Thanks to the "Reciprocity", a company Member of WTC Trieste is automatically considered a Member of all the other WTCs located worldwide, thus accessing to the benefits reserved to the local "Members".

WORLD TRADE CENTER TRIESTE	MEMBER	140 - WILWIDEK
Access to the structures of all the WTCs of the network, for the "Reciprocity" (terms and condition upon foreign WTC).	Available	Not-available
Access to the WTC Trieste Business Club located at the Library of the STARTHOTELS Savoia Excelsior Palace	Free	Not-available
Use of the WTC Trieste fully equipped meeting room (upon request)	Free	Not-available
"FULL OFFICE" solutions at the WTC Trieste offices	Available	Not-available
"BRANCH OFFICE" solutions at the WTC Trieste offices	Available	Not-available
Monthly Newsletter regarding the activity of the WTCA Network	Free	Not-available
Commercial requests (import-export) through the Reciprocity Desk of the WTCA	Free	Full price
Planning of strategic meetings with foreign business partners through the WTC Trieste	10% discount	Full price
Tailor-made consultancy provided by the WTC Trieste experts	10% discount	Full price
Access to convenient rates for training courses organized by the WTC Trieste Business Academy	Available	Not-available
Preferential rates and packages for translations (web sites, brochures, documents, etc.)	Available	Not-available
Planning of "Trade Missions" in targeted foreign countries to foster the internationalization, through the Network of the WTCs	Available	Not-available

**MEMBER** 

NO - MEMBER

WORLD TRADE CENTER TRIESTE

### WTC s.r.l.

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